FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended March 31, 1998 - Commission File No. 0-17196

MIDWEST GRAIN PRODUCTS, INC.
(Exact Name of Registrant as Specified in Its Charter)

| KANSAS | $48-0531200$ |
| :---: | :---: |
| (State or Other Jurisdiction of |  |
| Incorporation or Organization) |  |$\quad$| IRS Employer |
| :---: |
| Identification No. |
| (Address of Principal Executive Offices and Zip Code) |
| (Registrant's Telephone Number, Including Area Code) |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to the filing requirements for at least the past 90 days.
$X$ YES NO
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, no par value
9,700,172 shares outstanding as of May 1, 1998.

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PART I. FINANCIAL INFORMATION

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Independent Accountants' Review Report
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Board of Directors and Stockholders
Midwest Grain Products, Inc.
Atchison, Kansas 66002

We have reviewed the condensed consolidated balance sheet of MIDWEST GRAIN PRODUCTS, INC. and subsidiaries as of March 31, 1998, and the related condensed consolidated statements of operations for the three month and nine month periods ended March 31, 1998 and 1997 and the related condensed consolidated statements of cash flows for the nine month periods ended March 31, 1998 and 1997. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet as of June 30, 1997, and the related consolidated statements of income, stockholders' equity and cash flows for the year then ended (not presented herein); and, in our report dated August 8, 1997, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of June 30, 1997, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
s/Baird, Kurtz \& Dobson
BAIRD, KURTZ \& DOBSON

Kansas City, Missouri
April 22, 1998

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MIDWEST GRAIN PRODUCTS, INC.

| $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ |  | June 30, 1997 |
| :---: | :---: | :---: |
| (Unaudited) |  |  |
| 3,735 | \$ | 6,005 |
| 22,606 |  | 26,276 |
| 23,739 |  | 15,000 |
| 1,053 |  | 988 |
| 1,688 |  | 1,688 |
| 414 |  | 227 |
| 53,235 |  | 50,184 |



See Accompanying Note to Condensed Consolidated Financial Statements and Independent Accountants' Review Report

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MIDWEST GRAIN PRODUCTS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)

> (In Thousands)

LIABILITIES AND STOCKHOLDERS' EQUITY

|  | $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ | $\begin{aligned} & \text { June } 30 \text {, } \\ & 1997 \end{aligned}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| CURRENT LIABILITIES |  |  |
| Current maturities of long-term debt | \$ 2,273 |  |
| Note payable - Bank |  | 1,000 |
| Accounts payable | 7,827 | 8,196 |
| Accrued expenses | 4,862 | 4,408 |
| Total Current Liabilities | 14,962 | 13,604 |
| LONG-TERM DEBT | 24,660 | 29,933 |
| POST-RETIREMENT BENEFITS | 6,527 | 6,245 |
| DEFERRED INCOME TAXES | 6,987 | 6,987 |
| STOCKHOLDERS' EQUITY |  |  |
| Capital stock |  |  |
| Preferred, 5\% noncumulative, $\$ 10$ par value; authorized 1,000 shares; | 4 | 4 |
| Common, no par; authorized 20,000,000 shares; issued $9,765,172$ shares | 6,715 | 6,715 |
| Additional paid-in capital | 2,485 | 2,485 |
| Retained earnings | 99,583 | 100,149 |
| Total Stockholders' Equity | 108,787 | 109,353 |

Treasury stock, at cost

| (792) |  | (792) |  |
| :---: | :---: | :---: | :---: |
|  | 107,995 |  | 108,561 |
| \$ | 161,131 | \$ | 165,330 |

See Accompanying Note to Condensed Consolidated Financial Statements and Independent Accountants' Review Report

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MIDWEST GRAIN PRODUCTS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE MONTHS AND NINE MONTHS ENDED MARCH 31, 1998 AND 1997


| NET SALES \$ | 53,310 | \$ | 54,449 | \$ | 166,780 | \$ | 162,871 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COST OF SALES | 50,991 |  | 51,975 |  | 158,031 |  | 153,445 |
| GROSS PROFIT | 2,319 |  | 2,474 |  | 8,749 |  | 9,426 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES | 2,622 |  | 2,102 |  | 8,881 |  | 6,644 |
|  | (303) |  | 372 |  | (132) |  | 2,782 |
| OTHER OPERATING INCOME | 46 |  | 100 |  | 56 |  | 317 |
| INCOME (LOSS) FROM OPERATIONS | (257) |  | 472 |  | (76) |  | 3,099 |
| OTHER INCOME (LOSS) |  |  |  |  |  |  |  |
| Other | 24 |  | 145 |  | 526 |  | 339 |
| INCOME (LOSS) BEFORE |  |  |  |  |  |  |  |
| PROVISION (CREDIT) FOR INCOME TAXES | (281) |  | 3 |  | (365) |  | 561 |
| NET INCOME (LOSS) | (438) | \$ | 3 | \$ | (566) | \$ | 862 |
| EARNINGS (LOSS) PER |  |  |  |  |  |  |  |
| COMMON SHARE | \$(.05) |  | \$. 00 |  | \$(.06) |  | \$. 09 |

See Accompanying Note to Condensed Consolidated Financial Statements and Independent Accountants' Review Report

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MIDWEST GRAIN PRODUCTS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
NINE MONTHS ENDED MARCH 31, 1998 AND 1997
(Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES

| 1998 | 1997 |
| :---: | :---: |
| --- |  |
| (in thousands) |  |
|  |  |
| $(566)$ | $\$$ |



See Accompanying Note to Condensed Consolidated Financial Statements and Independent Accountants' Review Report

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MIDWEST GRAIN PRODUCTS, INC.

NOTE TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
NINE MONTHS ENDED MARCH 31, 1998 AND 1997
(Unaudited)

NOTE: GENERAL

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to present fairly the Company's condensed consolidated financial position as of March 31 , 1998, and the condensed consolidated results of its operations and its cash flows for the periods ended March 31, 1998 and 1997, and are of a normal recurring nature.

MIDWEST GRAIN PRODUCTS, INC.
MANAGEMENT'S DISUCSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
THREE MONTHS AND NINE MONTHS ENDED MARCH 31, 1998

RESULTS OF OPERATIONS
General
The Company's net loss of $\$ 438,000$ in the third quarter of fiscal 1998 represented a decline from the prior year's third quarter net income of $\$ 3,000$. This decrease was mainly due to the effects of increased wheat gluten production in the face of adverse market conditions. Massive imports of artificially-priced gluten from the European Union (E.U.) continued to place severe competitive pressures on the Company. The decision to raise production levels was made in preparation to meet increased customer demand in the event that currently pending White House action returns fairness and stability to the marketplace.

On March 11, the United States International Trade Commission (ITC) issued a unanimous recommendation that the President impose a four-year quota on imports of foreign wheat gluten. The ITC also recommended that "the President allocate, within that quota, separate quotas for the European Union, Australia and all other non-excluded countries, taking into account the disproportional growth and the impact of imports of wheat gluten from the European Union." Countries excluded from the quota would be Canada, Mexico, Israel and the beneficiary countries of the Caribbean Basin Economic Recovery Act or the Andean Trade Preferences Act. In conjunction with the quota recommendation, commissioners announced they would further recommend that the President "undertake international negotiations to address the underlying cause of the increase in imports of wheat gluten or otherwise alleviate the injury to the domestic industry." The President had been expected to act on the quota recommendation by the middle of May. However, due to the extension of a related information gathering process, his decision now is not expected to occur until the end of May. The ITC's recommendation is consistent with the type of remedy requested by the Wheat Gluten Industry Council (WGIC) of the U.S. That request was made in a petition that was filed by the WGIC on September 19, 1997 under Section 201 of the Trade Act of 1974. The petition was filed on the grounds that the U.S. wheat gluten industry has been seriously injured by the surge in low priced wheat gluten imports from the European Union. Profits from their highly subsidized and protected wheat starch business allow E.U. producers to unload huge surpluses of wheat gluten, a co-product, in the U.S. market at prices below U.S. production costs, forcing domestic producers to drastically under-utilize production capacities and relinquish sizeable percentages of market share.

While the Company hopes and expects that the President will follow the unanimous recommendation of the ITC to implement the quota, and thereby create a more level playing field, no assurance can be given as to when relief, if any, will be granted. In addition, the Company has intensified efforts to develop additional modified wheat gluten products that can be marketed in niches that will be less affected by foreign competition. In the event the President fails to provide the U.S. wheat gluten industry with adequate relief pursuant to the Section 201 petition, and if the E.U. continues to export gluten at current or lower price levels and in quantities anticipated by new E.U. production facilities that have been announced, then the Company believes that (a) the Company will not be able to profitably market wheat gluten products, (b) that it will continue to produce only the amount of gluten necessary to produce

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MIDWEST GRAIN PRODUCTS, INC.
MANAGEMENT'S DISUCSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
THREE MONTHS AND NINE MONTHS ENDED MARCH 31, 1998
premium and modified wheat starches profitably, (c) that losses generated from the unprofitable production of gluten may be absorbed by the Company's other operations, although there is no certainty that the Company will be successful in that regard, (d) that such effects could have a material adverse impact on the Company's results of operations and financial condition, and (e) that other U.S. gluten plants will probably be forced to suspend operations or be permanently shut down.

Conditions in the Company's premium wheat starch market remained favorable in the third quarter, resulting in increased production. As in the first two quarters of fiscal 1998, the largest percentage of this increase occurred in the production of non-modified wheat starch, which generally is sold at a lower value than the Company's modified and specialty varieties. As a result, the average pr unit sales price for wheat starch during the third quarter was down compared to the same period a year ago.

The production of food grade alcohol for beverage and industrial applications declined compared to the same period the prior year due to a decline in demand. The production of fuel grade alcohol, on the other hand, increased compared to a year ago as the result of greater utilization of distillery capacity at the Company's Pekin, Illinois plant. Prices for all of the Company's alcohol products decreased compared to the prior year's third quarter. Due partially to the effects of lower costs for corn and milo, the principal raw materials used in the Company's alcohol production process, prices for food grade alcohol decreased. Seasonal factors and increased supplies of alcohol throughout the industry also contributed to this decline. The fall in fuel alcohol prices was caused principally by a downturn in gasoline prices. As the result of this year's third quarter rise in total alcohol production, unit sales of distillers' feed, the principal by-product of the distillation process, also grew compared to a year ago.

With consistently lower grain costs, a realization of stable energy costs and improved production efficiencies, the Company expects to strengthen its competitive abilities and improve profitability in the alcohol and wheat starch markets going forward.

## Sales

Net sales in the third quarter of fiscal 1998 were down approximately $\$ 1.1$ million compared to sales in the third quarter of fiscal 1997. The decrease resulted mainly from lower selling prices for all principal products. The realization of higher fuel alcohol sales occurred from increased utilization of distillery capacity at the Company's Pekin, Illinois plant. This volume increase, however, was offset by a decline in selling prices, which tracked falling gasoline prices. Sales of food grade alcohol for beverage and industrial applications in this year's third quarter were down compared to sales for the same period a year ago. This was due to decreases in both unit sales and average prices. The lower prices reflected both a decline in demand and a reduction in raw material prices for corn and milo. Sales of distillers' feeds, a by-product of the alcohol production process, fell slightly in the third quarter as lower sales prices offset an increase in total units sold. Wheat gluten sales were slightly higher than sales in the third quarter of

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\begin{gathered}
-9- \\
\text { MIDWEST GRAIN PRODUCTS, INC. } \\
\text { MANAGEMENT'S DISUCSSION AND ANALYSIS OF } \\
\text { FINANCIAL CONDITION AND RESULTS OF OPERATIONS } \\
\text { THREE MONTHS AND NINE MONTHS ENDED MARCH 31, } 1998
\end{gathered}
$$

fiscal 1997 as the Company increased production and unit sales in preparation for a possible solution to unfair competitive conditions caused by imports of artificially-priced wheat gluten from the European Union. Sales of wheat starch decreased slightly compared to a year ago, as higher unit sales were largely offset by lower selling prices. The reduced selling prices resulted principally from a higher proportion of wheat starches being sold for nonspecialty, commodity-type applications. Net sales for the first nine months of fiscal 1998 increased by approximately $\$ 3.9$ million above sales for the first nine months of fiscal 1997. The majority of this increase occurred in the first quarter mainly as the result of higher sales of fuel grade alcohol. The realization of higher sales of this product resulted from increased production at the Company's Pekin, Illinois plant, where operations were temporarily halted for a maintenance and repair shutdown during a portion of the prior year's first quarter.

Cost of Sales
The cost of sales in the third quarter of fiscal 1998 decreased by approximately $\$ 984,000$ compared to the cost of sales in the third quarter of fiscal 1997. This occurred primarily as the result of lower energy costs and slightly lower raw material costs. The cost of sales for the first nine months of fiscal 1998 rose by approximately $\$ 4.6$ million over cost of sales for the first nine months of fiscal 1997. This increase principally was due to higher raw material costs and higher energy costs which were experienced in the first and second quarters and which were associated with greater uses of grain and energy to satisfy increased production needs.

In connection with the purchase of raw materials, principally corn and wheat, for anticipated operating requirements, the Company enters into commodity contracts to reduce the risk of future grain price increases. These contracts are accounted for as hedges and, accordingly, gains and losses are deferred and recognized in costs of sales as part of contract cost when contract positions are settled and as related products are sold. For the third quarter of fiscal 1998, raw material costs included a net loss of $\$ 20,432$ on contracts settled
during the quarter compared to a net loss of $\$ 427,851$ for the same period in fiscal 1997. For the first nine months of fiscal 1998, raw material costs included a net gain of $\$ 426,971$ on contracts settled during the period compared to a net loss of $\$ 621,183$ for the same period in fiscal 1997.

Selling, General and Administrative Expenses
Selling, general and administrative expenses in the third quarter of fiscal 1998 increased by approximately $\$ .5$ million above selling, general and administrative expenses in the third quarter of fiscal 1997 due mainly to employee-related costs. For the first nine months of fiscal 1998, these expenses increased by approximately $\$ 2.2$ million above the same period the prior year, mainly as the result of the same factor.

The consolidated effective income tax rate is consistent for all periods.
The general effects of inflation were minimal.

Net Income

As the result of the foregoing factors, the Company experienced a net loss of $\$ 438,000$ in the third quarter of fiscal 1998 compared to a net income of $\$ 3,000$ in the third quarter of fiscal 1997. A first quarter net loss combined with the third quarter loss more than offset the second quarter net income, resulting in a net loss of $\$ 566,000$ for the first nine months of fiscal 1998. For the first nine months of fiscal 1997, the Company had net income of $\$ 862,000$.

The following table is presented as a measure of the Company's liquidity and financial condition:

| March 31, | June 30, |
| :---: | :---: |
| 1998 | 1997 |
| -------- | --------- |

(in thousands)

Cash and cash equivalents
Working capital
Amounts available under lines of credit
Notes payable and long-term debt
Stockholders' equity
\$

| 3,735 | \$ | 6,005 |
| ---: | ---: | ---: |
| 38,273 | 36,580 |  |
| 33,000 | 29,000 |  |
| 26,933 | 30,933 |  |
| 107,995 |  | 108,561 |

The Company continues to maintain a strong working capital position and a relatively low debt-to-equity ratio. Continued strong cash flows have allowed the Company to further reduce its debt by $\$ 4.0$ million during the nine month period. Short-term liquidity has been affected by increased inventory resulting from higher production levels and higher grain levels due to the increased production requirements and lower grain costs. The cash management measures adopted two years ago, including stringent cost controls, suspended quarterly dividends to stockholders and flexible production, purchasing and marketing strategies, remain in effect.

At March 31, 1998, the Company had $\$ 4.8$ million committed to improvements and replacements of existing equipment.

Management believes its strong financial position and available lines of credit, combined with the strategies which continue to be implemented, position it to take advantage of a return to more favorable conditions.

FORWARD-LOOKING INFORMATION
This report contains forward-looking statements as well as historical information. Forward-looking statements are identified by or are associated with such words as "intend," "believe," "estimate," "expect," "anticipate," "hopeful," "should," "may" and similar expressions. They reflect management's current beliefs and estimates of future economic circumstances, industry conditions, Company performance and financial results and are not guarantees of future performance. The forward-looking statements are based on many assumptions and factors including those relating to grain prices, gasoline prices, energy costs, product pricing, competitive environment and related market conditions, operating efficiencies, access to capital and actions of governments. Any changes in the assumptions or factors could produce materially different results than those predicted and could impact stock values.

-11-<br>PART II<br>OTHER INFORMATION

Item 2. Legal Proceedings

The Wheat Gluten Industry Council of the United States has filed a Petition with the United State Trade Representative (the "USTR") under Section 301 of the Trade Act of 1974 and a petition with the International Trade Commission of the United States (the "ITC," a commission appointed by the President) under section 201 of the Trade Act of 1974. The petitions seek to alleviate alleged damage to the U.S. wheat gluten industry by Subsidized foreign imports of wheat gluten from the E.U. The proceedings are described under 'Vital Wheat Gluten --Competition-Vital Wheat Gluten' under Item 1 in the Company's Form 10-K for the year ended June 30, 1997, and under "RESULTS OF OPERATIONS - General" in Item 2 of Part I of this report. On January 15, 1998, the ITC voted 3-0 that the U.S. wheat gluten industry has been seriously injured by foreign imports. On March 11, 1998, the ITC issued a unanimous recommendation that the President impose a four-year quota on imports of foreign wheat gluten as described under Item 2 of Part I of this report. The President must act on the recommendation by the end of May, 1998. As described under "RESULTS OF OPERATIONS - General," in Part I, no assurance can be given as to whether any relief will be granted. The failure of the President to provide relief could have a material adverse affect on the Company's future results of operations and financial condition.

Item 6.
Exhibits and Reports on Form 8-K
(a) Exhibits
15.1 Letter from independent public accountants pursuant to paragraph (d) of Rule 10-01 of Regulation $S-X$ (incorporated by reference to Independent Accountants' Review Report at page 2 hereof).
15.2 Letter from independent public accountants concerning the

# use of its Review Report in the Company's Registration 

 Statement No. 333-51849.20 Letter to stockholders for the six months ended March 31, 1998.

Financial data schedule.
(b) Reports on Form 8-K

The Company has filed no reports on Form 8-K during the quarter ended March 31, 1998.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MIDWEST GRAIN PRODUCTS, INC. s/Ladd M. Seaberg

Date: May 13, 1998

Date: May 13, 1998

By
Ladd M. Seaberg, President and Chief Executive Officer s/Robert G. Booe
By
Robert G. Booe, Vice President and Chief Financial Officer

## Exhibit Index

| Ex | Exhibit Description |
| :---: | :---: |
| 15.1 | Letter from independent public accountants pursuant to paragraph (d) of Rule 10-01 of Regulation $S$-X (incorporated by reference to Independent Accountants' Review Report at page 2 hereof). |
| 15.2 | Letter from independent public accountants concerning the use of its Review Report in the Company's Registration Statement No. 333-51849. |
| 20 | Letter to stockholders for the six months ended March 31, 1998 |
| 7 | 1 |

Baird,
Kurtz \&
Dobson

Certified Public City Center Square
Accountants

$$
\begin{aligned}
& 1100 \text { Main Street, Suite } 2700 \quad \text { http://www.bkd.com } \\
& \text { Kansas City, MO 64105-2112 } \\
& 816 \text { Member of } \\
& \text { 221-6300 Fax } 816221-6380
\end{aligned} \quad \text { Moores Rowland International }
$$

Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 20549

We are aware that our report dated April 22, 1998 on our review of the interim financial information of Midwest Grain Products, Inc. for the periods ended March 31, 1998 and 1997 is incorporated by reference in this registration statement. Pursuant to Rule $436(c)$ under the Securities Act of 1933, this report should not be considered a part of the registration statement prepared or certified by us within the meaning of Sections 7 and 11 of that Act.
/s/Baird, Kurtz, Dobson BAIRD, KURTZ \& DOBSON

May 4, 1998

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BKD
We Deliver Results
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1923-1998
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The recent unanimous recommendation by the United States International Trade Commission (ITC) that President Clinton impose a quota on imports of wheat gluten is extremely encouraging. While there is no certainty as to what direction the President's decision later this month might take, we consider it essential to be poised to respond immediately to the effects of a favorable outcome. During the third quarter, therefore, we increased the utilization of our gluten production capacity in the face of existing adverse conditions caused by unfair competition from the European Union. As a result, our third quarter earnings peformance was negatively affected. We ended the quarter with a net loss of $\$ 438,000$, or $\$ 0.05$ per share, on sales of $\$ 53,310,000$, compared to net income of $\$ 3,000$ on sales of $\$ 54,449,000$ for the third quarter of fiscal 1997. For the first nine months of fiscal 1998, we had a net loss of $\$ 566,000$, or $\$ 0.06$ per share, on sales of $\$ 166,780,000$, versus net income of $\$ 862,000$, or $\$ 0.09$ per share on sales of $\$ 162,871,000$.

A determination from the President regarding the ITC's quota recommedation had previously been expected to occur in mid May. However, due to an extended information gathering process, the determination has been delayed until the end of the month.

As previously reported, the ITC included in its recommendation that a separate quota be established for the European Union, "taking into account the disproportional growth and the impact of imports of wheat gluten from the European Union." Commissioners also recommended that "the President undertake international negotiations to address the underlying cause of the increase in imports of wheat gluten or otherwise to alleviate the injury to the domestic industry."

The recommended quota would be placed in effect for a four-year period, with the base amount in the first year increasing by a modest percentage in each of the following three years. This manner of relief will allow us to not only compete on a more level playing field in the regular wheat gluten market, but also the ability to more aggressively develop, produce and market increased quantities of modified wheat gluten products in an array of exciting value-added niches. The growth potential of these products in both food and non-food applications is quite promising, as demonstrated by the strong interest they continue to gain through increased exposure. The quota's time frame will provide an effective adjustment period to turn that interest into significant, tangible results for the long-term. You can assist in achieving this goal by writing to President Clinton and urging him to implement the ITC's recommendation. Write to him at The White House, Washington, DC 20500.

As occurred during the second quarter of this fiscal year, demand for our alcohol products softened in the third quarter, causing price declines compared to the same period of fiscal 1997. The onset of these conditions in the food grade beverage and industrial alcohol markets was due mainly to increased supplies throughout the industry combined with seasonal factors. Lower gasoline prices principally accounted for the decline in fuel grade alcohol prices. Presently, we are experiencing indications that improved conditions for food grade alcohol may start to materialize later in the current quarter.

We also are experiencing healthy conditions in our premium wheat starch market, and continue to pursue new opportunities to serve customers whose products can benefit from our value-added modified starches. This both reflects and supports our strategy to increasingly develop our presence in specialty markets, wherein substantial growth for the future can be realized.

Sincerely,
s/Ladd M. Seaberg
Ladd M. Seaberg
President and CEO

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<TABLE> <S> <C>
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EXHIBIT }2
MIDWEST GRAIN PRODUCTS,INC.
FINANCIAL DATA SCHEDULE
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
MIDWEST GRAIN PRODUCTS, INC. CONSOLIDATED STATEMENT OF INCOME FOR THE
NINE MONTHS ENDED MARCH 31, 1998, AND CONSOLIDATED BALANCE SHEET AS AT
MARCH 31, 1998, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH
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expenses.
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