# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) August 16, 2006

# **MGP Ingredients, Inc.**

(Exact name of registrant as specified in its charter)

KANSAS (State or other jurisdiction of incorporation) **0-17196** (Commission File Number) 48-0531200 (IRS Employer Identification No.)

1300 Main Street Box 130 Atchison, Kansas 66002

(Address of principal executive offices) (Zip Code)

(913) 367-1480

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Conditions.

On August 16, 2006, MGP Ingredients, Inc. (the "Company") issued a press release, incorporated into this Item 2.02 by reference, relating to financial results for the fourth quarter of fiscal year 2006, which ended June 30, 2006. The press release, dated August 16, 2006, is furnished pursuant to Item 2.02, "Results of Operations and Financial Conditions," Item 7.01, "Regulation FD Disclosure" and Item 9.01, "Financial Statements and Exhibits."

# Item 7.01 Regulation FD Disclosure.

Attached as Exhibit 99.1, and incorporated into this Item 7.01 by reference, is a press release relating to the Company's financial results for the fourth quarter of fiscal year 2006, which ended June 30, 2006.

An investors conference call will take place at 10:00 a.m. central standard time on Wednesday, August 16 2006. The Company's senior management will discuss the Company's fourth quarter results and certain forward looking information during the conference call. Interested persons may listen to the conference call via telephone by dialing (877) 715-5297 before 9:50 a.m. central time, or access it on the Internet at www.mgpingredients.com.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

**99.1** Press Release dated August 16, 2006, furnished solely for the purpose of incorporation by reference into Items 2.02, 7.01 and 9.01.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# MGP INGREDIENTS, INC.

Date: August 16, 2006

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By: <u>/s/ Brian Cahill</u>
Brian Cahill
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Vice President and Chief Financial Officer

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# INDEX TO EXHIBITS

99.1 Press Release dated August 16, 2006, furnished solely for the purpose of incorporation by reference into Items 2.02, 7.01 and 9.01.





Contact: Steve Pickman at 913-367-1480

# FOR IMMEDIATE RELEASE: MGP INGREDIENTS ANNOUNCES FISCAL 2006

## FOURTH QUARTER AND YEAR-END RESULTS

#### Highlights:

- O4 total sales increase 22% to \$90.3 million
- Q4 EPS of \$0.45 compared with \$0.05 in year-ago quarter FY 2006 total sales of \$322.5 million, up 17% vs. prior year
- FY 2006 net income of \$14.0 million compared with \$4.0 million in FY 2005 Higher pricing for ethanol and food grade alcohol drives distillery segment gains
- Ingredients segment reports lower sales and earnings for quarter and year

ATCHISON, Kan., August 16, 2006-MGP Ingredients, Inc. (Nasdaq/MGPI) today reported net income of \$7,363,000, or \$0.45 in basic earnings per share, for the fourth quarter, which ended June 30, 2006. This compares with net income of \$732,000, or \$0.05 in basic earnings per share, for the fourth quarter of fiscal 2005. Income from operations in the fourth quarter of fiscal 2006 was \$11,992,000 (pre-tax) compared to income from operations of \$1,543,000 (pre-tax) in the prior year's fourth quarter. Total sales in the fourth quarter of fiscal 2006 were \$90,338,000, an increase of 22 percent above sales of \$73,949,000 in the prior year period.

The improvement in fourth quarter operating results from a year ago resulted from increased sales in the distillery products segment. Distillery products sales rose by over \$24.3 million, or 51 percent, above sales in the fourth quarter of fiscal 2005. Ingredients sales in the fourth quarter declined to \$18.7 million, nearly 30 percent less than the prior year's fourth quarter.

"Our earnings growth for the entire year was driven by our distillery products segment, where the fundamentals remain solid," said Ladd Seaberg, president and chief executive officer. "As we anticipated, the fourth quarter contribution from this segment was especially strong due to higher alcohol pricing and lower natural gas costs compared to the prior year's fourth quarter. Since we are essentially producing at our total maximum annual distillery capacity of approximately 110 million gallons, this latest quarter illustrates our operating leverage in a favorable price environment, assuming that we can continue to successfully manage our cost of goods sold and operating expenses."

Seaberg added, "While we have experienced significant increases in ethanol prices, we have also seen positive pricing for our food grade alcohol products. Along with our high purity beverage alcohol, we produce industrial alcohol for a wide range of applications, including vinegar, personal care products, household cleaning solutions and medicinal products."

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#### ADD 1-MGP INGREDIENTS ANNOUNCES

The company's fourth quarter earnings performance in the ingredients segment was affected primarily by lower unit sales of specialty ingredients for non-food applications compared to a year ago. Profitability in this segment was further affected by higher raw material prices for wheat, a major cost component. Wheat prices for the quarter averaged nearly 25 percent higher than the prior-year period. The decline in sales of specialty ingredients for non-food applications was most pronounced in sales of Chewtex® resins used in pet industry products. MGPI has had no sales to its principal customer for this product since May, following a change in the customer's ownership. As previously reported, the company recently filed suit against the customer and its new owner alleging against one or both tortious interference with contract, breach of contract, misappropriation of trade secrets and infringement of a company patent.

#### Segment Results

The following is a summary of sales and pre-tax profits/(loss) allocated to each operating segment for the three months and twelve months ended June 30, 2006, and 2005. Interest expense, investment income and other general miscellaneous expenses are classified as corporate

(In thousands)	Fourth Qtr FY 2006		Fourth Qtr FY 2005		12 Months FY 2006		12 Months FY 2005	
Ingredients								
Net Sales	\$	18,720	\$	26,636	\$	85,506	\$	92,495
Pre-Tax Inc. (Loss)		(7,196)		1,963		(11,764)		(778)
Distillery Products								
Net Sales	\$	71,618	\$	47,313	\$	236,971	\$	182,682
Pre-Tax Income		20,318		(227)		36,954		8,524
Corporate		(\$2,347)		(\$526)		(\$4,165)		(\$1,619)

### Fourth Quarter Segment Highlights

Total sales of distillery products in the fourth quarter of fiscal 2006 rose by approximately \$24.3 million, or 51 percent, compared to the fourth quarter of fiscal 2005. This improvement was principally due to a \$20.5 million, or 91 percent, increase in sales of fuel grade alcohol and a \$2.9 million, or 16 percent, increase in sales of food grade alcohol. The increased sales of fuel grade alcohol resulted from significantly higher average selling prices and increased unit sales. In the food grade area, sales of alcohol for industrial applications rose by \$2.1 million, or nearly 16 percent, due to improved prices compared to a year ago. Sales of alcohol for beverage applications rose by approximately \$800,000, or 17 percent, as the result of both improved prices and increased unit sales. Sales of distillers feed, the principal by-product of the alcohol production process, increased approximately 14 percent over year-ago fourth quarter levels due to higher average selling prices, which were partially offset by reduced unit sales due to improved alcohol yields.

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#### ADD 2-MGP INGREDIENTS ANNOUNCES

Total ingredient sales in the fourth quarter of fiscal 2006 decreased by approximately \$7.9 million, or nearly 30 percent, compared to the prior year's fourth quarter. This was mainly due to a 68 percent decline in sales of specialty ingredients for non-food applications, principally the MGPI Chewtex<sup>TM</sup> line of pet-related ingredients. Fourth quarter sales revenue from specialty ingredients for food applications increased by approximately 5 percent compared to a year ago due mainly to higher sales of certain of the company's specialty proteins and PregeI<sup>TM</sup> specialty starches. While sales of the company's Fibersym<sup>TM</sup> resistant starches and Arise® wheat protein isolates declined from the prior year's fourth quarter, sales of these products were higher compared to fiscal 2006 third quarter levels. Commodity ingredient sales in the fourth quarter declined by approximately \$800,000, or 18 percent, compared with the prior year.

#### **Results for Fiscal Year 2006**

For fiscal 2006, the company had net income of \$13,995,000, or \$0.87 in basic earnings per share, on sales of \$322,477,000, compared with net income of \$4,004,000, or \$0.25 in basic earnings per share, on sales of \$275,177,000 for fiscal 2005. This improvement was primarily due to a nearly 30 percent increase in distillery products sales, which resulted from higher unit sales and prices for food grade alcohol produced for industrial and beverage applications, and increased prices for fuel grade alcohol, which offset a small decline in fuel alcohol unit sales. Additionally, the company benefited from the recognition of approximately \$850,000 in state income tax credits, which reduced the effective tax rate for the fiscal year ended June 30, 2006.

Total ingredients sales in fiscal 2006 declined by approximately 8 percent compared with the prior fiscal year. A 5 percent increase in sales of specialty food ingredients was offset by lower sales of ingredients for non-food applications, mainly related to pet products, which declined by approximately 34 percent. The company reported a slight increase in sales of commodity wheat gluten. Sales of commodity wheat starch were essentially even with the prior year's level.

The company's total operating income of \$22,370,000 for fiscal 2006 more than tripled operating income of \$6,630,000 for fiscal 2005. Pre-tax income for the distillery segment increased by \$28.4 million over the prior year. The pre-tax loss in the ingredients segment for fiscal 2006 increased to approximately \$11.8 million from a loss of \$778,000 in fiscal 2005.

#### Outlook

Seaberg commented, "Current high demand for both food grade and fuel grade alcohol products should support continued strength in our distillery segment. In our drive to be the low-cost producer, we are focusing on materials sourcing and operating process improvements. Our investments in distillery equipment upgrades will set the stage for incremental increases in unit volumes, but also make our plant network more efficient and environmentally compliant

Regarding ingredients, Seaberg stated, "We are in the process of reviewing the entire operation, including raw material costs, new product development, and even how we go to market. It is likely that we will direct our resources over a narrower range of specialty ingredients, with a focus on profitability. Our best opportunity is to return to our strengths in applications and R&D, and work more closely with our core base of loyal customers. The food industry continues to seek new innovations that are nutritious, delicious and convenient. We know that we can add greater value by providing total solutions rather than just selling products." Seaberg concluded, "While we are pleased to report significantly improved earnings for the past year, I am actually more encouraged by the prospect of what lies ahead. We expect to maintain our momentum in alcohol products. The changes in our ingredients segment are geared to optimize profitability from our key products. Meanwhile, we will continue to invest in order to strengthen our competitive abilities. Our new technical innovation center, currently under construction, will be an essential tool, as well as an industry showcase for our starch and protein technologies. All of this supports our confidence for improved performance going forward."

#### **Investor Conference Call**

The company will host an investor conference call today at 10 a.m. central time to review the fourth quarter results. Stockholders and other interested parties may listen to the call live via telephone by dialing 877-715-5297 by 9:50 a.m. central time, or access it on the Internet at www.mgpingredients.com.

### About MGP Ingredients

In business since 1941, MGP Ingredients, Inc. is a recognized pioneer in the development and production of natural grain-based products. The Company has facilities in Atchison, Kan., Pekin, Ill., Kansas City, Kan., and Onaga, Kan. that utilize the latest technologies to assure high quality products and to maintain efficient production and service capabilities.

#### **Cautionary Note Regarding Forward-Looking Statements**

This news release contains forward-looking statements as well as historical information. Forward-looking statements are usually identified by or are associated with such words as "intend," "plan", "believe," "estimate," "expect," "anticipate," "hopeful," "should," "may," "will", "could" and or the negatives of these terms or variations of them or similar terminology. They reflect management's current beliefs and estimates of future economic circumstances, industry conditions, company performance and financial results and are not guarantees of future performance. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from toxe contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from our expectations include, among others: (i) the availability and cost of grain, (ii) fluctuations in energy costs, (iv) competitive environment and related market conditions, of governments. For further information on these and other risks and uncertainties that may affect the company's business, see Item 1. Business — Risks and Uncertainties of the company's Annual Report on Form 10-K for the fiscal year ended June 30, 2005.

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#### MGP Ingredients, Inc.

### CONSOLIDATED STATEMENT OF EARNINGS

(unaudited)	Three Months Ended June 30						Twelve Months Ended June 30			
(Dollars in thousands, except per share)		2006		2005		2006		2005		
NET SALES	\$	90,338	\$	73,949	\$	322,477	\$	275,177		
COST OF SALES		71,123		67,470		277,264		249,936		
GROSS PROFIT		19,215		6,479		45,213		25,241		
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES		(7,592)		(5,064)		(23,811)		(19,318)		
OTHER OPERATING INCOME		369		128		968		707		
INCOME FROM OPERATIONS		11,992		1,543		22,370	-	6,630		
OTHER INCOME (EXPENSE)										
INCOME (NET)		(917)		20		137		890		
INTEREST EXPENSE		(300)		(353)		(1,482)		(1,393)		
INCOME BEFORE INCOME TAXES		10,775		1,210	-	21,025		6,127		
PROVISION FOR INCOME TAXES		3,412		478		7,030		2,123		
NET INCOME	\$	7,363	\$	732	\$	13,995	\$	4,004		
OTHER COMPREHENSIVE INCOME (LOSS)		(842)		(199)		(254)		23		
					-					
COMPREHENSIVE INCOME		6,521		533		13,741		4,027		
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BASIC EARNINGS PER COMMON SHARE	s	0.45	S	0.05	S	0.87	\$	0.25		
DILUTED EARNINGS PER COMMON SHARE	\$	0.43	\$	0.04	S	0.83	\$	0.24		
Weighted average shares outstanding — Basic		16,216,736		15,994,218		16,105,658		15,974,503		
Weighted average shares outstanding — Diluted		16,970,469		16,459,071		16,762,254		16,508,386		
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# CONSOLIDATED BALANCE SHEETS

(unaudited) (Dollars in thousands)	June 30 2006	June 30 2005	(unaudited) (Dollars in thousands)	June 30 June 30 2006 2005
ASSETS			LIABILITIES AND STOCKHOLDERS' EQUITY	
CURRENT ASSETS:			CURRENT LIABILITIES:	
Cash and cash equivalents	\$ 14,495	\$ 10,384	Current maturities of long-term debt	\$ 3,796 \$ 4,705
Segregated cash and investments	2,291	_	Accounts payable	10,661 11,744
Receivables	32,197	28,097	Accrued expenses	10,028 5,621
Inventories	30,467	31,252	Income taxes payable	4,210 —
Prepaid expenses	1,098	628	Deferred revenue	<b>9,374</b> 10,948
Deferred income taxes	1,990	663		
Refundable income taxes	—	2,622	Total Current Liabilities	\$ 38,069 \$ 33,018
Total Current Assets	82,538	73,646		
PROPERTY AND EQUIPMENT, At Cost	336,428	317,626	LONG-TERM DEBT	<b>12,355</b> 16,785
Less accumulated depreciation	(214,593)	(201,997)	POST-RETIREMENT BENEFITS	<b>6,554</b> 6,342
	121,835	115,629	DEFERRED INCOME TAXES	12,694 12,828
OTHER ASSETS	211	225	STOCKHOLDERS' EQUITY	134,912 120,527
	\$ 204,584	\$ 189,500		\$ 204,584 \$ 189,500